

HICAPS Partners With C2 Contractors



HICAPS and C2 Contractors, LLC completed a project at Northern Guilford Middle School in 2008. We look forward to partnering with C2 on many future projects.

Relationships matter. Here at HICAPS, our employees are our most important asset and the relationships we share with owners, designers, engineers, contractors, consultants, and community leaders are integral to our ability to deliver Win-Win outcomes. As Stephen Covey, the author of *The 7 Habits of Highly Effective People*, states, "Win-win is a belief in the Third Alternative. It's not your way or my way; it's a better way, a higher way." Since returns and referrals come in many forms, so do the opportunities to partner with past colleagues. In our discussions with C2 Contractors, LLC (C2), HICAPS discovered that we share the same values and corporate philosophy.

HICAPS and C2 have worked together many times over the past two decades. Either collectively or as members of other organizations, HICAPS and C2 have been involved in the management of more than \$500 million of Guilford County School bond programs and project management. Cornelious "CC" Lamberth and his team at C2

have been an instrumental part of the contracting community by providing general contracting, telecommunications, and Minority/Women-owned Business Enterprises (MWBE) consulting on behalf of Guilford County Schools, the City of Greensboro, and North Carolina A&T, among many respected institutions within the Piedmont Triad.

Because of all of our common interests, values, and objectives, HICAPS



and C2 formally agreed to become the joint venture HICAPS/C2. HICAPS/C2 is a 100% North Carolina HUB Certified Minority-owned joint venture. HICAPS/C2 became certified as a Historically Underutilized Business by Ms. Tammie Hall, Director of the Office of Historically Underutilized Business on December 17, 2020.

HICAPS is proud and excited to be part of this partnership with C2. We look forward to learning and growing as organizations through our collective efforts in pursuing opportunities throughout the state of North Carolina. HICAPS' personnel, including Director of Construction Management and Building Diagnostics Dave Smith, Vice Presidents Peyton Fairbank and Daniel Hood, in addition to Senior Project Manager Chris Roth, were an important part of assembling our organizations. Likewise, in addition to CC Lamberth, HUB Outreach Coordinator Ursula Williams and Technology Services Manager Ed Browning had crucial roles in assisting the efforts of our team from C2.

HICAPS/C2 is actively pursuing opportunities within our local market and is interested in strengthening relationships with all of our network partners, as well as developing new ones. We are eager to be of service to our community and appreciate everyone's input in how we can achieve a Triple Bottom Line together!